



“Private Label” Partnership

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Dominate SmartSite Private Label Partnership provides branders a way to market Industrial IoT Solutions without the associated costs and time of product development.

MSPs, System Integrators, ISVs, VARs, and Large Enterprise

- Utilize your business's unique brand recognition.
- Add new solutions to your existing offerings.
- Enjoy amazing recurring revenue.
- Lock your customers to your brand.
- No start-up costs.



“Private Label” Partnership



Maximum Profitability

Set your own margins and generate recurring revenue with excellent customer retention rates



Customer Ownership

You own the customer relationship. Full flexibility to control branding, billing and pricing



Ready to Use Solutions

We give you a menu of proven commercial-ready solutions that you can deploy or sell immediately.



Training

We provide sales and technical training to ensure you're set up for success

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Marketing Materials

We give you access to our solution-specific sales and marketing materials.



Pre-Sales Support

We help you with analyzing your opportunities, estimation and solution delivery.



Ongoing Support

We provide Tier 3 support with access to dedicated account reps to help each step of the way.



Integration and Customization

We will support you with software customization and integration with your customer's legacy systems.

Take advantage of the low start-up cost to start a new business, add new product offerings, or enhance those already in place.

Forbes Magazine, June 3, 2014

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White label solutions can help you utilize your business's unique branding to offer a product or service without investing in infrastructure or technology creation around the solution.

The result: You can focus on building your brand and selling your services while simplifying the conversion path for your customers.



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